

# ECONOMIC NOTES

By Patrick O'Keefe

Director of Economic Research, J.H. Cohn LLP

WE TURN EXPERTISE  
INTO RESULTS.

 **J.H. COHN** LLP  
Accountants and Consultants since 1919

## MORE OF THE SAME

Revised second quarter (Q-2) data indicate that Gross Domestic Product (GDP) grew less than initially estimated, as expected. The downward revision, which is based on more complete information, reflects a hefty increase in imports that surpassed gains in other components, including a robust increase in business investment.

After-tax corporate profits increased in Q-2, the sixth consecutive quarterly gain, but the rate of increase (2.9%) slowed considerably. Corporate taxes were 9.9% above Q-1's total and more than double the recession low in 2008's final quarter.

Early readings on the current quarter (Q-3) suggest more of the same: continued growth at a sluggish pace.

In July, consumer spending rose a bit as households supplemented a marginal increase in after-tax incomes by reducing savings 3.8%.

Formal numbers on August's retail sales will not be available until mid-month, but preliminary indications suggest a modest over-the-month increase, unlike autos, which slipped.

Although consumer sentiment was weak in July, its improvement in August may sustain—but not propel—household spending.

Manufacturing growth was relatively robust early in the recovery, but the rise in new orders stalled over the past few months. This may be a temporary lull, however. The forward-looking manufacturing index of the Institute for Supply Management, which has a strong predictive track record, indicates continued growth for the remainder of the year.

Construction weakened further in July and is unlikely to improve much for the remainder of the year. Homebuilding's Q-2 spurt in response to the Federal homebuyer tax credit will come at the expense of the current quarter number, while nonresidential construction will languish well into next year.

While the goods-producing sectors are a mixed bag, the services sector, which accounts for the bulk of GDP and employment, grew in July. The improvement has been fairly steady, but it has also been modest. Year-on-year, consumer spending on services has increased by 2.9% (adjusted for inflation, 0.9%).

On the available data, the economy appears to be growing in Q-3 at about the same pace as in Q-2. But there is little to suggest that things will change in short order. In other words, plan for more of the same.

*Patrick J. O'Keefe is director of economic research at J.H. Cohn LLP. He can be reached at [pokeefe@jhcohn.com](mailto:pokeefe@jhcohn.com) or 877-704-3500.*

*The statements, opinions, and conclusions contained herein are based solely upon the author's own studies, research, and personal experience. Neither J.H. Cohn LLP nor the author makes any representation or warranty as to the accuracy or completeness of this information. J.H. Cohn LLP and the author expressly disclaim any liability for any loss or damage which may be incurred, of any kind whatsoever, as a result of or arising from the use of any of the information contained herein or reliance on the accuracy or completeness of it.*

September 3, 2010

---

## California

### Los Angeles

11755 Wilshire Boulevard  
17th Floor  
Los Angeles, CA 90025  
310-477-3722

### San Diego

4180 Ruffin Road  
Suite 235  
San Diego, CA 92123  
858-535-2000

### Warner Center

21700 Oxnard Street  
7th Floor  
Woodland Hills, CA 91367  
818-205-2600

## Cayman Islands

P.O. Box 1748 GT  
27 Hospital Road  
George Town, Grand Cayman  
877-704-3500 x7839

## Connecticut

### Glastonbury

180 Glastonbury Blvd.  
Glastonbury, CT 06033  
860-633-3000

## New Jersey

### Roseland

4 Becker Farm Road  
Roseland, NJ 07068  
973-228-3500

### Eatontown

27 Christopher Way  
Eatontown, NJ 07724  
732-578-0700

### Lawrenceville

997 Lenox Drive  
Lawrenceville, NJ 08648  
609-896-1221

### Metro Park

333 Thornall Street  
Edison, NJ 08837  
732-549-0700

## New York

### Manhattan

1212 Avenue of the Americas  
Suite 1200  
New York, NY 10036  
212-297-0400

Charles Brucia & Co.,  
A Division of J.H. Cohn LLP  
1212 Avenue of the Americas  
New York, NY 10036  
212-682-2459

Frederic Kantor & Company,  
A Division of J.H. Cohn LLP  
1212 Avenue of the Americas  
New York, NY 10036  
212-727-2300

### Long Island

100 Jericho Quadrangle  
Suite 223  
Jericho, NY 11753  
516-482-4200

### White Plains

1311 Mamaroneck Avenue  
White Plains, NY 10605  
914-684-2700



877-704-3500  
[www.jhcohn.com](http://www.jhcohn.com)

Economic Notes is published by J.H. Cohn LLP for the general information of its clients, friends, and business associates and should not be acted upon without prior professional consultation.